

GENERAL SERVICES ADMINISTRATION
Authorized MOBIS Price List for
Three S Consulting, Inc.

Effective: November 18th, 2010

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! is <https://www.gsaadvantage.gov/>

Schedule title: Mission Oriented Business Integrated Services (MOBIS)

FSC Group: 874

FSC Class: R499

Contract number: GS-02F-0030X

For more information on ordering from Federal Supply Schedules client on the FSS Schedules button at <http://www.fss.gsa.gov>

Special item number (SIN) offered:

- 874-1: Consulting Services
- 874-2: Facilitation Services
- 874-3: Survey Services
- 874-4: Training Services
- 874-6: Acquisition Management
- 874-7: Program and Project Management

Contract period: November 18th 2010 to November 18th 2015

Contractor's name and contact information:

Three S Consulting, Inc.,
101 California Street, Suite 2450,
San Francisco, CA 94111
Phone # (650) 489-6703
Fax # (949) 743-8970

To access more information on the Three S Consulting Federal Practice visit our website at <http://www.three-s-consulting.com/federal>

Type of contractor: Small, minority owned

Customer Information

1a.

Three S Consulting, Inc. works to deliver significant positive impact to our client performance. To do so, we establish working relationship with senior leadership, help them define their aspirations and challenges, and then work with their teams to deliver long lasting improvements. Our team will support Federal Govt. agencies to provide advisory services on strategy, organization, operations, and acquisition related areas.

SIN	SIN name	Services Offered
874-1	Consulting Services	Three S Consulting works to help clients achieve significant improvements in their performance. By approaching each challenge as a unique situation and ensure that we analyze all possible scenarios to identify the best solution. Our structured approach helps us quickly identify challenges, formulate solutions acceptable to the organization, create consensus on the implementation plan, and finally execute the plan.
874-2	Facilitation Services	Three S Consulting provides facilitation services as integral part of consulting services. We understand the value of using objective third parties to assist groups in planning and implementing management, organizational and business improvement initiatives. Our consulting team has experience working with personnel at all levels. We use a variety of tools and strategies for gathering data, enhancing decision making, and managing group behavior. We can assist agencies with the following - <ul style="list-style-type: none"> • Strategic Planning • Visioning • Problem Diagnosis • Process Analysis • Team-Building • Decision Making • Consensus-Building • Coaching • Leadership Development
874-3	Survey Services	Three S Consulting offers survey services and is often an integral part of our management consulting offerings. We consider rigorous surveys to be an integral part of the success of our offering. Three S Consulting either uses commercially available survey tools or proprietary tools from our partner companies for conducting large scale surveys. Our focus is to build web based surveys (including integration with GIS and other technologies) to provide a comprehensive survey results to our clients at a significantly lower cost. For our surveys, we develop

		<p>questionnaires, select appropriate sample size, administer the survey, analyze the data utilizing statistical methods, and report (including web based reporting).</p>
874-4	Training Services	<p>Three S Consulting provides training services as part of its consulting engagement. In every engagement, the client team requests for training in one or several aspects of the process, tools, data analysis and other techniques used during the engagement. We bring-in practical experience and insights on best practices in training which is highly appreciated by our client teams.</p>
874-6	Acquisition Services	<p>Three S Consulting has extensive experience with acquisition related services. We have managed large Programs to deliver significant cost savings, managed a single procurement activity focused on a supply category, helped in creating centralized Procurement organization, developed Performance Based Contracting programs, and developed tracking mechanism the program is performing as planned.</p> <p>We can help assist Federal agencies in devising new forms of public/private partnership, reduce public expenditures, or to sharpen organizational focus. We can provide a variety of privatization support services for federal and state governments, both domestic and abroad. These include services to determine whether and how to privatize or to undertake other commercial activities.</p>
874-7	Program and Project Management	<p>Three S Consulting provides both Program Management and Project Management services to our clients as part of our consulting offering.</p> <p>Our Program Management approach addresses the people, processes and technology to ensure successful business transformation and delivery of break through results. Typically, Program Management involves establishing a Program Management Office, tracking multiple projects systematically, reporting the progress, planning the resource allocation, and communicating with the stakeholders.</p> <p>Project Management methodology includes a series of processes and tools that provide the control and predictive information necessary to insure successful execution—on time, within budget and delivering the expected result.</p>

- 1b. **Hourly rates:** Not Applicable. Please see page # 5 for pricing details
- 1c. See page 3 for labor category descriptions

2. **Maximum Order Limitation:** \$1,000,000.00

3. **Minimum Order:** \$100.00

4. **Geographic Coverage (delivery area):** Worldwide Coverage.

5. **Point(s) of production:** Same as Contractor.

6. **Discounts:** Prices shown on attached Pricelist are net prices with discount included.

7. **Quantity Discounts:** Already included in net pricing, per attached pricelist.

8. **Prompt payment terms:** 1% discount for payment within 10days of invoice. Net 30 days

- 9a. **Notification that Government purchase cards are accepted below the micro-purchase threshold:** Accepted.

- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** Accepted.

10. **Foreign items:** None.

- 11a. **Time of delivery:** As specified on Individual Task Order.

- 11b. **Expedited delivery:** Negotiated by Task Order.

- 11c. **Overnight and 2-day delivery:** Contact Contractor for rates for overnight and 2 day delivery.

- 11d. **Urgent requirements:** Contact the Contractor's representative to affect a faster delivery.

12. **FOB points:** Destination.

13. **Ordering addresses:**

For Mailed Orders:

Suman Sarkar, Partner
Three S Consulting
101 California Street, Suite 2450
San Francisco, CA 94111

For Electronic Orders:

3S_GSA@three-s-consulting.com

For Facsimile Orders:

Suman Sarkar, Partner
(949) 743-8970

14. **Payment Address:**
Three S Consulting, Inc.
101 California Street, Suite 2450
San Francisco, CA 94111

Bank account information for direct deposit or wire transfer payments will be shown on the invoice.

15. **Warranty Provisions:** Three S Consulting, Inc. warrants that its services will be performed in a good and workmanlike manner. Three S Consulting, Inc. agrees to perform any services not in compliance with this warranty brought to its attention within thirty (30) days from delivery to the Government. Three S Consulting, Inc. agrees to correct any such deliverables not in compliance with this warranty brought to its attention within the foregoing warranty period.

THE PRECEDING TWO PARAGRAPHS ARE THREE S CONSULTING'S ONLY EXPRESS WARRANTY CONCERNING THE SERVICES, ANY DELIVERABLES AND ANY WORK PRODUCT, AND ARE MADE EXPRESSLY IN LIEU OF ALL OTHER WARRANTIES AND REPRESENTATIONS, EXPRESS OR IMPLIED, INCLUDING ANY IMPLIED WARRANTIES OF FITNESS FOR A PARTICULAR PURPOSE, MERCHANT LIABILITY, INFORMATIONAL CONTENT, SYSTEMS INTEGRATION, NON-INFRINGEMENT, INTERFERENCE WITH ENJOYMENT OR OTHERWISE.

16. **Export packaging charges:** Not applicable.
17. **Terms and conditions of Government Purchase card acceptance:** Not applicable.
18. **Terms and conditions of rental, maintenance, and repair:** Not applicable.
19. **Terms and conditions of installation:** Not applicable.
20. **Terms and conditions for repair parts indicating date of parts price lists and any discounts from price lists:** Not applicable.
21. **List of service and distribution points:** Not Applicable.
22. **List of participating dealers:** Not Applicable.
23. **Preventive maintenance:** Not Applicable.
- 24a. **Special attributes such as environment attributes (e.g. recycled content, energy efficiency, and/or reduced pollutants):** Not Applicable.
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EFT) supplies and services and show where full details can be found**

(e.g. contractor's website or other location.) The EFT standards can be found at:
www.Section508.gov/.24a: Not Applicable.

25. **Data Universal Number:** 831932525

26. **Notification regarding registration in Central Contractor Registration:** Registered.

Labor Category Descriptions

Applicable to SINs 874-1, 874-2, 874-3, 874-4, 874-6, 874-7

We are pleased to offer the service of our professionals using the following labor categories. The general experience and functional responsibility represent the minimum qualification for each category. In regards to general experience, an Advanced Degree equals up to five years of experience. Resumes will be provided upon request.

Principal

Experience:

- Generally at least 10 years of combined consulting and general industry experience
- Demonstrated ability to lead and manage consulting engagements
- Broad consulting skills and experience, with significant tertiary skills in industries such as telecommunications, energy, automotive, pharmaceuticals, transportation, aerospace and defense, finance, consumer goods, retail or government
- Proven ability to deliver measurable value via leading-edge solutions tailored to specific industry or business problems
- Extensive experience as engagement managers or senior staff of large, complex, multi-million dollar consulting assignments
- In-depth understanding of, and experience with, a wide range of project-management and quality-assurance techniques
- coupled with sound business judgment
- Must demonstrate superior oral and writing skills as well as outstanding analytic and problem-solving abilities

Functional responsibilities:

- Establish solid working relationships with the client's leadership and management
- Serve as project leader on large, complex assignments, or take primary responsibility for driving Three S Consulting into new clients or deeper penetration of existing clients
- Duties include client-relationship management and ultimate responsibility for engagement success

Education

Generally holders of MBA or other graduate degrees from a top-tier academic institution. Some hold PhD or higher qualifications in economics, finance, organizational development or other business-related specialties. Some of our consultants come from Armed Forces and graduated from one of the leading schools.

Senior Program Manager

Experience:

- Seven or more years of experience
- Deep knowledge of an industry, achieved through several engagements within it
- Specialist in one or two functional areas, such as procurement solutions, outsourcing, or strategic planning

- Must demonstrate superior oral and writing skills as well as outstanding analytic and problem-solving abilities

Functional responsibilities:

- Set priorities to meet the needs of users and formulate scope and objectives
- Plan, direct and monitor the work of team members
- Devise or modify procedures to solve complex problems
- Apply knowledge of the entire customer organization to recommend and coordinate development, enhancement and
- maintenance of business systems and processes
- Present the results of business studies to the client's senior management
- Ensure all deliverables are provided to the client in a timely manner
- Serve as subject-matter experts in industries as well as functional areas

Education

Generally holders of MBA or other graduate degrees from a top-tier academic institution. Some hold PhD or higher qualifications in economics, finance, organizational development or other business-related specialties. Some of our consultants come from Armed Forces and graduated from one of the leading schools.

Program Manager

Experience:

- At least five years experience
- Demonstrated ability to manage projects with specific results and deadlines, as well as teams with other consultants
- Must demonstrate superior oral and writing skills as well as outstanding analytic and problem-solving abilities

Functional responsibilities:

- Set priorities to meet the needs of users, also formulate and define system scope and objectives
- Plan, direct and monitor the work of team members
- Devise or modify procedures to solve complex problems
- Manage project issues and roadblocks
- Present the results of business studies to client's senior management
- Promote and direct process improvement activities
- Leverage industry knowledge and customer relationships to identify new business opportunities
- Ensure all deliverables are provided to the client in a timely manner

Education

Generally holders of MBA or other graduate degrees from a top-tier academic institution. Some hold PhD or higher qualifications in economics, finance, organizational development or other business-related specialties. Some of our consultants come from Armed Forces and graduated from one of the leading schools.

Management Consultant

Experience:

- Generally three or more years of experience
- Must demonstrate superior oral and writing skills as well as outstanding analytic and problem-solving abilities

Functional responsibilities:

- Gather and analyze data to identify strategy, operations and technology improvements
- Conduct benchmarking and best-practices analysis
- Document customer specifications and interact with other support groups to apply understanding of customer's business
- Plan and lead components of customer projects
- Anticipate, research, identify and develop solutions to customer problems
- Initiate measures to eliminate non-value-added activities through process improvement
- Act as a liaison between customers and other support groups to identify business processes, systems and product requirements

Education

Generally holders of MBA or other graduate degrees from a top-tier academic institution. Some hold PhD or higher qualifications in economics, finance, organizational development or other business-related specialties. Some of our consultants come from Armed Forces and graduated from one of the leading schools.

Senior Analyst

Experience:

- Two or more years of experience
- Must demonstrate superior oral and writing skills as well as outstanding analytic and problem-solving abilities

Functional responsibilities:

- Can typically manage significant pieces of analysis whether it is to develop financial or statistical models, address a complex problem-solving situation or to run primary and secondary research
- Possess a toolbox of quantitative techniques, these tools include, among others, analytical frameworks and communications templates

Education

Bachelor's degree from a top-tier institution. Some hold graduate degrees.

Schedule Rates
Applicable to SINs 874-1, 874-2, 874-3, 874-4, 874-6, 874-7

Labor Categories	Unit of Issue	GSA Pricing
Principal	Per Day	\$1,635.41
Senior Program Manager	Per Day	\$1,401.78
Program Manager	Per Day	\$1,168.15
Management Consultant	Per Day	\$861.75
Sr. Analyst	Per Day	\$727.70

Price changes in accordance to clause 552.216-70 (ALT 1)